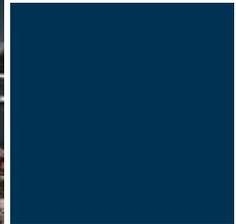
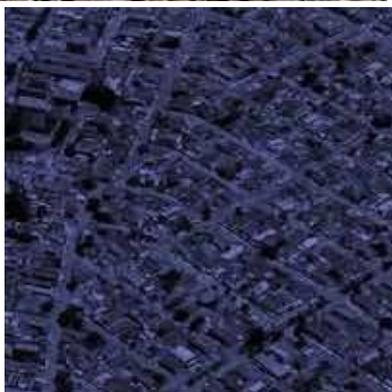




➤ **RESULTS RELEASE**



2nd Quarter 2020





Santos Port Authority (SPA) closes the second quarter of 2020 presenting a growth of 12.2% in the Net Revenue and Adjusted Ebitda Margin of 45.2%.

SANTOS, AUGUST 24th, 2020

Release 2nd quarter 2020

The following operating and financial information, unless otherwise indicated, are presented in thousands of Brazilian Reais, prepared in accordance with the accounting practices adopted in Brazil issued by the Accounting Pronouncements Committee (CPC), and approved by the Securities and Exchange Commission (CVM). Information contained herein must be read together with financial reports of the second quarter 2020.

About the Port Authority

Santos Port Authority (SPA) is a public company bonded to Ministry of Infrastructure and qualified by the Federal Government, so that the studies regarding its privatization process are included in the PPI (Investment Partnership Program) by means of the Decree No. 9.972 from 08/14/2019 and Resolution No. 69 from 08/21/2019.

SPA is one of the main links in the country's logistics chain and enables the outflow of approximately 30% of national production related to export.

Its mission is to offer efficient services and infrastructure to its customers and users, as well as to responsibly support public power, trade and economic development.





Operating and Financial Highlights - 2Q20

· **The net income grew 12.2%** when compared to 2Q19, reaching a total of R\$ 261.1 million, due to the 17.2% increase in cargo handling;

· **Improvement in the gross margin**, which increased from 62.2% in the 2Q19 to 68.8% in the 2Q20;

· **Administrative expenses continue to reduce**, reaching a drop of 11.4% during the 2Q20;

· **Adjusted EBITDA** reaching R\$ 118.1 million (45.2% of margin), representing an increase of 18.4% on the revenue of 2Q19;

· Success in the **execution of the Separation Incentive Plan (PIDV)** released at the end of 2019. During the 2Q20, 131 employees left (out of a total of 209 registered in the Program), which will provide an expected annual savings of R\$ 29.7 million (out of the total R\$ 52.4 million that will be saved once the Program is completed);

· **Improvement in the financial result in R\$ 8.6 million**, explained by higher financial revenues arising from the higher cash position and the reduction in financial expenses in the correction of Federal Government credits for capital increase due to the drop in the Selic rate;

· Signature of the **TCF (Financial Commitment Agreement), entered into with the Portus Pension Plan** - Social Security Institute, and disbursement of

R\$ 117.8 million regarding the initial installment of the actuarial deficit adjustment agreement;

· New Polygonal. **Publication of the Ordinance No. 77 by the Ministry of Infrastructure, which amends jurisdictional limits of the organized port** of Santos, updating the route in force since 2002 and guaranteeing legal certainty to the port itself, to municipalities, public administration bodies and entities and to society in general, on the execution of its projects and activities, and in the exercise of its powers.





SUBSEQUENT EVENTS

The approval at the end of July of the new **PDZ (Plan of development and zoning)** of Port of Santos, will allow for the modernization of the Port Complex, by strategically planning the occupation of public areas for the next 20 years. The implementation of the plan will consolidate areas for cargo clustering and will facilitate the increase of participation of the railway modal, representing an important increase for the national logistic chain and providing an efficiency leap, economy of scale and productivity, increasing the capacity of the Santos complex in approximately 50% until 2040. With estimated investments of approximately R\$ 10 billion, most of it in the next five years, the forecast is that around 60.4 thousand jobs will be created.

Income Statement (R\$ Thousand)	2Q20	2Q19	Var.	1S20	1S19	Var.
Gross Revenue	299.782	267.016	12,3%	582.188	537.282	8,4%
Taxes	(38.642)	(34.259)	12,8%	(74.715)	(68.864)	8,5%
Net Operating Revenue	261.140	232.756	12,2%	507.473	468.418	8,3%
Costs of Products and Services Provided	(81.441)	(87.924)	-7,4%	(164.170)	(172.705)	-4,9%
Gross Profit	179.700	144.832	24,1%	343.302	295.713	16,1%
Gross Margin	68,8%	62,2%	6,6 pp	67,6%	63,1%	4,5 pp
Administrative and General Expenses	(34.753)	(39.211)	-11,4%	(71.236)	(76.486)	-6,9%
Legal Claims (Civil and Labor)	(3.615)	(48.512)	-92,5%	(19.704)	(61.216)	-67,8%
Expenses with PORTUS	(20.560)	(4.189)	390,8%	(40.491)	(8.433)	380,1%
Other Operating Expenses	(41.291)	(26.377)	56,5%	(56.707)	(28.320)	100,2%
Operating Profit before Financial Result	79.481	26.545	199,4%	155.165	121.259	28,0%
EBITDA	90.583	37.978	138,5%	177.395	144.141	23,1%
EBITDA Margin	34,7%	16,3%	18,4 pp	35,0%	30,8%	4,2 pp
Provision and Expense with VSIP	29.884	-	-	45.560	-	-
Ogmo / Provision Exp.	(2.352)	61.786	-103,8%	6.704	66.451	-89,9%
Adjusted EBITDA	118.115	99.764	18,4%	229.659	210.592	9,1%
Adjusted EBITDA Margin	45,2%	42,9%	2,4 pp	45,3%	45,0%	0,3 pp
Financial Result	(595)	(9.199)	-93,5%	(2.361)	(16.573)	-85,8%
Operating profit	78.885	17.346	354,8%	152.804	104.685	46,0%
Income tax and social contribution	(35.232)	(8.559)	311,6%	(72.484)	(41.161)	76,1%
Net profit	43.653	8.787	396,8%	80.320	63.524	26,4%
Net Margin	16,7%	3,8%	12,9 pp	15,8%	13,6%	2,3 pp

Table 1 - DRE
Source: SPA - 2Q Intermediate Financial Statements

COVID-19

SPA continues to monitor possible risks inherent to covid-19 that may affect its operations. Even in the face of a scenario with major challenges and serious consequences imposed on various sectors and economic agents, the operations held at the Port of Santos maintained a high level of activity. Mainly favored by the excellent performance of important export sectors, cargo flow reached a record level, both in 2Q20 and in 1S20. The growth in handling resulting from exports surpassed the effects arising from the reduction in the level of imports (containers) observed in the period.



The Company continues to adopt timely measures that aim at simultaneously preserving the health of its employees and the activities of the Port of Santos complex. It is worth highlighting the work of the Crisis Cell, which is multidisciplinary and is in direct contact with the main port authorities (São Paulo Port Authority - CPSP, National Health Surveillance Agency - Anvisa, National Waterway Transport Agency - Antaq, Federal Police - PF), aiming at constantly monitoring the risks arising from the development of the pandemic, as well as planning and implementing coordinated actions that are necessary to prevent or mitigate its effects.

The implementation of the home office for part of administrative employees and all members of risk groups has proved to be effective. Even with approximately 32% of employees not working in person during 2Q20, we were able to adapt operations and support the high level of activity and movement in the period. At the same time, we persist in intensifying all health and safety protocols, in addition to communication, awareness and training of information multipliers at workstations.

It is important to highlight that the SPA continues to present good liquidity parameters to face this crisis, as it can be seen by the current liquidity indicators (current assets greater than current liabilities) of 1.24 and immediate liquidity (current assets excluding inventories and accounts receivable higher than current liabilities) of 1.14.

With regard to accounts receivable, as a result of the analyses, no need to set up additional provisions for operations was identified to date.

Despite the difficulties in quantifying possible future impacts, we remain attentive to any changes in the scenario. The data at the moment demonstrate the robustness of national agribusiness and a weakening of the level of imports of containerized cargo. We remain focused on structuring operations in such a way as to facilitate, with maximum efficiency, the flow of the diversified portfolio of national exports.

In conclusion, according to management's estimates and the monitoring of impacts regarding the pandemic, there are no effects that should be recorded in the quarterly information, nor are there any impacts on its operational continuity and/or estimates of the Company that would justify changes or record of provisions, in addition to those already disclosed. SPA will continue to monitor and assess impacts and, if necessary, make necessary disclosures.

Detailing of Revenues, Costs and Expenses

EQUITY INCOME

The equity income presented a growth of 6.6% in the 2nd quarter of 2020. The main highlight was the 19.1% increase in charges related to cargo handling. The portion of equity income linked to rent, charged per square meter, increased by 2.8% in the period and was the result of the contractual readjustment based on the IGPM (7.31% in the last 12 months) and the signing of 3 new contracts of transition in the Saboó region, which compensated the effect of some contracts terminated throughout 2019.

Table of Equity Income (R\$ Thousand)		2Q20	2Q19	Var.%	1S20	1S19	Var.%
Type	Billing Drivers						
Leases	Value per m ²	58.620	57.037	2,8%	113.509	114.748	-1,1%
Handling	MMC / Cargo Handling	35.855	30.111	19,1%	75.305	62.854	19,8%
Standard Site	Formulas established in contract	4.298	5.566	-22,8%	8.961	11.080	-19,1%
Others (Equipment/Events Contract amount, per event...		628	549	14,4%	1.114	990	12,5%
Total		99.401	93.263	6,6%	198.889	189.672	4,9%

Table 2 - Equity Income
Source: SPA

Equity Income (R\$ Thousand)	2Q20	2Q19	Var.%	1S20	1S19	Var.%
TOP 20 - LESSEES:						
1 - TES - TERMINAL EXP DE SANTOS SA	10.873	10.359	5,0%	26.151	19.609	33,4%
2 - SANTOS BRASIL PARTICIPAÇÕES S/A	11.703	11.322	3,4%	23.407	22.654	3,3%
3 - BRASIL TERM. PORTUÁRIO S.A.	7.183	8.960	-19,8%	14.394	19.473	-26,1%
4 - PETROBRAS TRANSPORTES - TRANSPETRO	7.026	4.539	54,8%	14.052	8.970	56,7%
5 - TEG - TERMINAL EXPORTADOR DO GUARUJÁ	6.571	5.187	26,7%	9.884	8.889	11,2%
6 - ELEVÇÕES PORTUÁRIAS SA	4.269	3.343	27,7%	7.564	6.667	13,5%
7 - ADM DO BRASIL LTDA	3.682	3.412	7,9%	7.342	7.009	4,8%
8 - CONCAIS S/A	1.214	2.201	-44,8%	7.152	7.624	-6,2%
9 - CIA. AUXILIAR DE ARM. GERAIS	3.240	2.250	44,0%	6.038	4.395	37,4%
10 - TERMINAL DE VEÍCULOS DE SANTOS - TEV	2.832	2.627	7,8%	5.626	5.225	7,7%
11 - TGG - TERM. DE GRANÉIS DO GUARUJÁ	2.719	2.590	5,0%	5.322	5.178	2,8%
12 - ECOPORTO	2.595	2.357	10,1%	5.189	4.716	10,0%
13 - T-GRÃO CARGO TERM GRANEIS S/A	2.771	634	337,1%	5.151	1.798	186,5%
14 - FIBRIA CELULOSE S/A	2.572	634	305,7%	5.122	4.290	19,4%
15 - TEAG - TERM. EXP. AÇÚCAR DO GUARUJÁ	2.897	2.165	33,8%	4.902	3.861	27,0%
16 - LOCAL FRIO S/A ARM. FRIGORÍFICO	2.153	2.012	7,0%	4.224	3.936	7,3%
17 - HIDROVIAS DO BRASIL ADM. PORT. SANTOS	2.657	-	-	3.435	-	-
18 - AGEO TERM. E ARM. GERAIS LTDA	1.631	1.862	-12,4%	3.085	3.526	-12,5%
19 - MARIMEX	1.420	1.695	-16,2%	2.857	3.404	-16,1%
20 - TERMAG - TERMINAL MAR. DO GUARUJÁ	1.281	1.221	4,9%	2.623	2.449	7,1%
Total TOP 20	81.289	69.370	17,2%	163.520	143.673	13,8%
Other	18.112	23.893	-24,2%	35.369	45.999	-23,1%
Grand total	99.401	93.263	6,6%	198.889	189.672	4,9%

Table 3 - Equity Income by Lessee
Source: SPA



TARIFF REVENUES

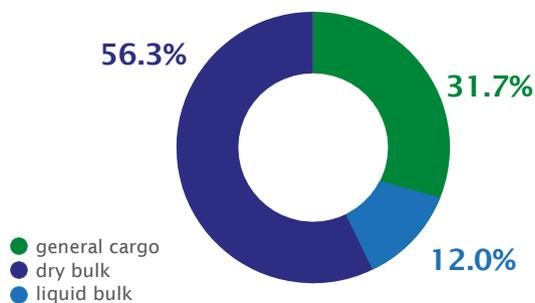
Tariff revenues grew by 16.0% in the 2nd quarter of 2020 when compared to the same period of 2019. In the analysis by type of tariff revenue, the positive highlight was the increase in cargo handling (+25.7%) and berthing periods (+17.0%). On the other hand, land infrastructure tariffs maintained the trend observed in 1Q20 and decreased by 9.0%, as a result of the greater movement in the period in lease terminals with adjacent berths, which pay lower tariffs for not using land infrastructure resources. It is also worth mentioning that there was no tariff adjustment in the period under review.

Table of Net Tax Revenue (R\$ Thousand)		2Q20	2Q19	Var.%	1S20	1S19	Var.%
Type	Billing Drivers						
Waterway Infrastructure	Cargo handling	118.205	94.045	25,7%	218.876	185.559	18,0%
Berthing	Berthing periods	12.971	11.081	17,0%	27.462	23.135	18,7%
Land Infrastructure	Operating periods	15.903	17.479	-9,0%	32.963	36.944	-10,8%
Land Infrastructure	Rate per m ²	7.315	8.058	-9,2%	14.616	16.232	-10,0%
Water	Consumption (m ³)	1.743	2.142	-18,6%	3.829	4.054	-5,6%
Energy	Consumption (MW)	8.096	8.273	-2,1%	15.719	16.746	-6,1%
Other	Consumption (RSM)	912	1.254	-27,3%	1.945	2.028	-4,1%
Total		165.145	142.333	16,0%	315.410	284.697	10,8%

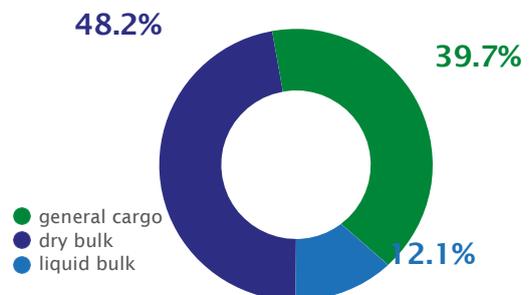
Table 4 - Net Tariff Revenue
Source: SPA

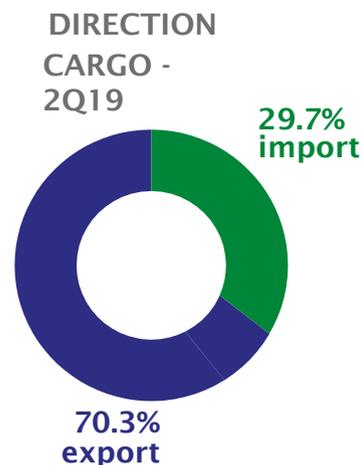
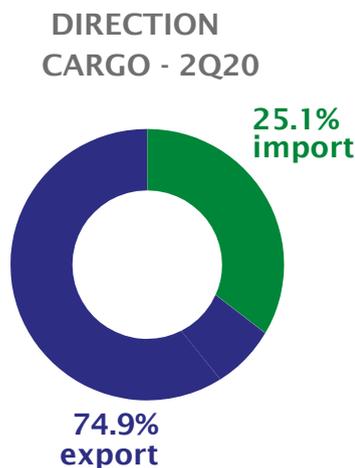
Cargo handling: In general terms, the good performance in 2Q20 reflected the improvement in the volume of exports shipped through the Port of Santos, compensating the reduction in the pace of imports (mainly in containers). The highlight of the period was the growth of almost 37% in dry bulk cargo, driven especially by higher shipments of soy and sugar. Meanwhile, general cargo/containers, more directly related to imports, dropped by 6.5% in the period.

CARGO HANDLING - 2Q20



CARGO HANDLING - 2Q19





Graph 1 - Cargo Handling
Source: SPA

Number of Ships and Use of Berths: A total of 1.335 ships operated during the 2Q20, representing an increase of 5.5% when compared to 2Q19. The berth utilization rate showed an important evolution, going from 53.6% in 2Q19 to 56.4% in 2Q20.

Vessel Movement	Cargo Type	2Q20	2Q19	Variation %	1S20	1S19	Variation %
Quantity (*)	General cargo	596	665	-10,4%	1.220	1.293	-5,6%
	Dry Bulk	489	372	31,5%	848	718	18,1%
	Liquid Bulk	250	229	9,2%	479	462	3,7%
	Total	1.335	1.266	5,5%	2.547	2.473	3,0%
Stay (in vessels, days) (*)	General cargo	678	818	-17,1%	1.457	1.544	-5,6%
	Dry Bulk	1.426	1.301	9,6%	2.771	2.602	6,5%
	Liquid Bulk	629	633	-0,6%	1.237	1.256	-1,5%
	Total	2.733	2.752	-0,7%	5.465	5.402	1,2%
Average stay (in days)	General cargo	1,14	1,23	-7,5%	1,19	1,19	0,0%
	Dry Bulk	2,92	3,50	-16,6%	3,27	3,62	-9,8%
	Liquid Bulk	2,52	2,76	-9,0%	2,58	2,72	-5,0%
	Average	2,05	2,17	-5,8%	2,15	2,18	-1,8%
Tonnage Handled	General cargo	12.309.082	13.164.978	-6,5%	24.806.102	24.595.616	0,9%
	Dry Bulk	21.858.945	15.969.432	36,9%	36.967.647	30.872.703	19,7%
	Liquid Bulk	4.676.748	4.000.640	16,9%	8.836.003	8.115.072	8,9%
	Total	38.844.775	33.135.050	17,2%	70.609.752	63.583.391	11,1%
Ton. Handled by Vessel	General cargo	20.652,8	19.797,0	4,3%	20.332,9	19.022,1	6,9%
	Dry Bulk	44.701,3	42.928,6	4,1%	43.593,9	42.998,2	1,4%
	Liquid Bulk	18.707,0	17.470,0	7,1%	18.446,8	17.565,1	5,0%
	Average	29.097,2	26.173,0	11,2%	27.722,7	25.711,0	7,8%
Ton. Handled by Vessel / Day	General cargo	18.155,0	16.094,1	12,8%	17.025,5	15.929,8	6,9%
	Dry Bulk	15.328,9	12.274,7	24,9%	13.340,9	11.865,0	12,4%
	Liquid Bulk	7.435,2	6.320,1	17,6%	7.143,1	6.461,0	10,6%
	Average	14.213,2	12.040,4	18,0%	12.920,4	11.770,3	9,8%
Number of Available Berths (*)	Total	59	61	-3,3%	59	61	-3,3%
Use of Berths (*)	Total	56,4%	53,6%	5,1%	54,8%	53,0%	3,4%

Source: (*) Statistical Monthly journal; (**) Data Superhighway.

Table 5 - Vessel Movement
Source: SPA

COSTS AND EXPENSES

Cost of services provided: Costs dropped by 7.4% in the period, mainly driven by actions that reduced personnel expenses and by lower expenses with the operation and maintenance of Itatinga (there was an extraordinary maintenance that affected the 2Q19 result). On the other hand, unlike 2Q19, 2Q20 was impacted by expenses related to the ship monitoring and traffic service, as the contract started in Sep/19. It should also be noted that the contract for maintenance dredging services began effectively at the end of 2Q20 and will impact the result from 3Q20 onwards.

Operating Costs (R\$ Thousand)	2Q20	2Q19	Var.	1S20	1S19	Var.
- Personnel	49.977	52.635	-5,1%	98.521	104.500	-5,7%
- Material	228	289	-21,0%	374	493	-24,1%
- Outsourced Serv. - Dredging	-	-	-	-	-	-
- Outsourced Serv. - Bathymetry, Signaling, Monit. Dredging	1.347	1.270	6,1%	2.516	2.682	-6,2%
- Outsourced - Serv. - Safety and environment	882	738	19,4%	1.546	1.436	7,6%
- Outsourced - Serv. - Vessel Traffic Monitoring	1.766	-	-	3.533	-	-
- Outsourced - Serv. - Surveillance and Security	803	584	37,6%	1.597	715	123,3%
- Outsourced - Serv. - Maintenance of Facilities and Equipment	4.494	4.116	9,2%	9.353	10.006	-6,5%
- Outsourced - Serv. - Operation and Maint. of Itatinga/Substati	6.499	11.018	-41,0%	12.519	18.411	-32,0%
- Outsourced - Serv. - Cleaning and Final Disposal of Garbage	3.158	3.673	-14,0%	9.187	7.394	24,3%
- Outsourced Serv. - Vehicle Driving	197	413	-52,3%	293	889	-67,1%
- Outsourced Serv. - Others	166	726	-77,1%	562	1.333	-57,9%
- Utilities	2.308	2.832	-18,5%	4.994	5.108	-2,2%
- Rentals	427	442	-3,3%	775	866	-10,6%
- Depreciation / Amortization	11.102	11.433	-2,9%	22.230	22.882	-2,9%
- Credits - PASEP/COFINS	(1.915)	(2.244)	-14,7%	(3.828)	(4.012)	-4,6%
Total	81.441	87.924	-7,4%	164.170	172.705	-4,9%

(*) Itatinga: Expenses related to the maintenance of the Itatinga Hydroelectric Power Plant, owned by SPA, which supplies part of the energy for its own consumption and to supply some lessees installed in the Port area.

Table 6 - Operating Costs
Source: SPA

PERFORMANCE INDICATORS

Performance Indicators – Operational	2Q20	2Q19	Var.%	1S20	1S19	Var.%
Staff (qty.) - Operational (*)	791	926	-14,6%	791	926	-14,6%
Cost with active personnel / Net operating revenue (**)	0,191	0,226	-15,4%	0,194	0,223	-13,0%
Operating cost / Net operating revenue (**)	0,312	0,378	-17,4%	0,324	0,369	-12,3%

(*) end of period table

Table 7 - Performance Indicators - Operating Costs
Source: SPA

The relative productivity indicators reflected the cost rationalization measures and showed an important improvement in the period.

General and administrative expenses: General and administrative expenses, resulted in a relevant decrease of 11.4%, from R\$ 39.2 million in 2Q19 to R\$ 34.8 million in 2Q20, as a result of the various actions implemented to rationalize SPA expenses, in particular the reduction of personnel expenses.

General and adm. expenses (R\$ thousand)	2Q20	2Q19	Var.%	1S20	1S19	Var.%
- Active personnel	21.835	24.720	-11,7%	45.732	49.228	-7,1%
- Inactive Personnel	3.954	4.067	-2,8%	8.029	8.055	-0,3%
- Outsourced Serv. - Administrative Personn	410	968	-57,7%	410	2.022	-79,7%
- Outsourced Serv. - Office / Pantry Cleanin	374	951	-60,7%	1.823	2.222	-17,9%
- Outsourced Serv. - Computer Services	839	356	136,0%	1.315	625	110,4%
- Outsourced Serv. - Equipment Maint. Inst:	830	1.178	-29,5%	1.258	1.721	-26,9%
- Outsourced Serv. - Others	1.346	1.050	28,2%	1.921	1.650	16,4%
- Utilities	356	597	-40,3%	801	1.206	-33,6%
- Rentals	1.822	1.783	2,2%	3.522	3.427	2,8%
- Transport	19	822	-97,7%	760	1.373	-44,7%
- Collegiate Bodies	763	890	-14,3%	1.670	1.565	6,7%
- Ogmo., Agreement Reimbursement (*)	767	-	-	767	-	-
- Other	1.439	1.830	-21,4%	3.228	3.391	-4,8%
Total	34.753	39.211	-11,4%	71.236	76.486	-6,9%

(*) Ogmo (MPME - Manpower Management Entity): According to Ordinance No. 46 from 05/08/20 of the Ministry of Infrastructure, SPA entered into an agreement with Ogmo to reimburse lessees and port operators for the amounts spent as compensation for individual port workers prevented from starting their shifts due to the pandemic caused by the new coronavirus.

Table 8 - General and Administrative Expenses
Source: SPA

Performance Indicators - Administrative	2Q20	2Q19	Var.%	1S20	1S19	Var.%
Staff (qty.) - Administrative (*)	346	398	-13,1%	346	398	-13,1%
Cost with active personnel / Net operating revenue (**)	0,084	0,106	-21,3%	0,090	0,105	-14,3%
Operating cost / Net operating revenue (**)	0,133	0,168	-21,0%	0,140	0,163	-14,0%

(*) end of period table

Table 9 - Administrative Performance Indicators
Source: SPA

Relative productivity indicators showed an important progress, with a drop of 21.0% in 2Q20 in the ratio of total recurring operating expenses on net revenue.

Expenses with Portus: Total expenses with the Portus Complementary Pension Plan in 2Q20 reached R\$ 20.6 million, against R\$ 4.2 million recorded in 2Q19. It is important to highlight that the recognition of most of the 2019 expense occurred only at the end of the fiscal year, together with the evolution of the negotiations for the full equation of the actuarial deficit, which made it possible to avoid the liquidation of the plan (in federal intervention since 2011) and ensured the payment of the benefit to the approximately 5 thousand SPA participants.

Other operating expenses: There was growth of 56.5% in the period, from R\$26.4 million in 2Q19 to R\$41.3 million in 2Q20. The value for 2Q20 is explained by the impact of expenses related to the Separation Incentive Plan (PIDV), which began in December/2019 and should be fully concluded by September/2020, and the effect of the write-off of credits that were under judicial discussion with the lessee T-GRÃO. The value of 2Q19 is mainly a result of the constitution of the allowance for doubtful accounts from the recognition of R\$ 24.9 million with the write-off of Rodrimar (under judicial reorganization).

Other Operating Expenses (R\$ Thousand)	2Q20	2Q19	Var.%	1S20	1S19	Var.%
Separation Incentive Plan - PIDV	29.884	0	-	45.560	0	-
Losses with Credits - Judicial Decision	12.307	0	-	12.307	0	-
Allowance for Doubtful Accounts	0	26.195	-100,0%	0	28.042	-100,0%
Other	-900	182	-595,1%	-1.160	278	-516,8%
Total	41.291	26.377	56,5%	56.707	28.320	100,2%

Table 10 - Other Operating Expenses
Source: SPA

Adjusted EBITDA

Adjusted EBITDA in 2Q20 reached R\$ 118.1 million (45.2% margin), showing a growth of 18.4% when compared to the result of 2Q19 (42.9% margin). For the purpose of measuring adjusted Ebitda, we excluded the extraordinary impacts related to the PIDV, and the costs arising from the Ogmo agreement, and other civil and labor provisions.

EBITDA (R\$ thousand)	2Q20	2Q19	Var.	1S20	1S19	Var.
Net Operating Revenue	261.140	232.756	12,2%	507.473	468.418	8,3%
Net profit	43.653	8.787	396,8%	80.320	63.524	26,4%
Additions (Exclusions):						
Net Financial Result	595	9.199	-93,5%	2.361	16.573	-85,8%
Income tax and social contribution	35.232	8.559	311,6%	72.484	41.161	76,1%
EBIT	79.481	26.545	199,4%	155.165	121.259	28,0%
Depreciation, Amortization and Depletion	11.102	11.433	-2,9%	22.230	22.882	-2,9%
EBITDA	90.583	37.978	138,5%	177.395	144.141	23,1%
EBITDA Margin	34,7%	16,3%	18,4 pp	34,96%	30,77%	4,2 pp
Provision and Expense with VSIP	29.884	-	-	45.560	-	-
Ogmo / Provision Exp.	(2.352)	61.786	-103,8%	6.704	66.451	-89,9%
Adjusted EBITDA	118.115	99.764	18,4%	229.659	210.592	9,1%
Adjusted EBITDA Margin	45,2%	42,9%	2,4 pp	45,3%	45,0%	0,3 pp

Table 11 - Ebitda
Source: SPA - 2Q Intermediate Financial Statements

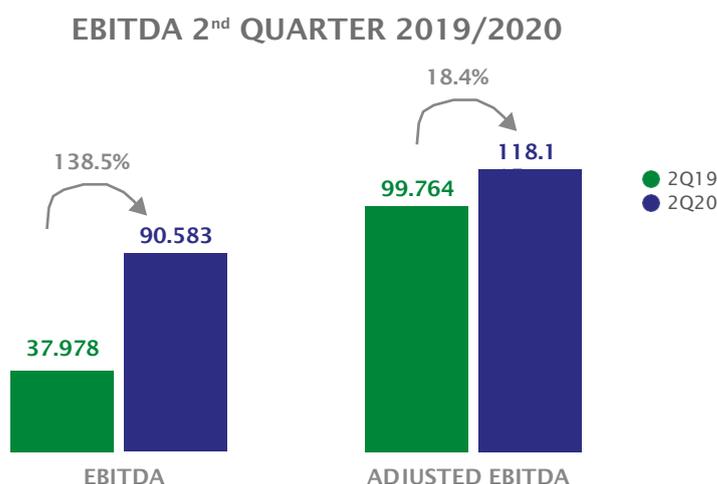


Chart 2 - EBITDA
Source: SPA



Financial Result: Improvement on the financial result by R\$ 8.6 million, explained by the higher average cash position in 2Q20 when compared to 2Q19 and the reduction in financial expenses due to the drop in the Selic rate incident on the correction of Federal Government credits for capital increase.

Management result by tariff table: With regard to the results accumulated according to the type of service provided by the Port Authority, we may note that the Table I was increased in accordance with the criteria for the allocation of costs and expenses currently practiced and submitted to Antaq for assessment and validation.

It should be noted that SPA is developing studies to meet the determinations of Antaq Resolution No. 32 aiming at correcting the historical gap in its tariff table.

Management DRE - Chart - 1S20 (R\$ Thou	Table I	Table II	Table III	Table V	Equity/Grant	Total
Net operating revenue (*)	218.876	27.462	47.579	21.493	193.664	509.074
Direct and indirect costs (management)	(8.739)	(39.444)	(72.522)	(20.887)	3.331	(138.261)
Other current costs and expenses	(155.267)	(12.939)	(32.347)	(15.095)	-	(215.648)
Operating profit	54.870	(24.921)	(57.290)	(14.489)	196.995	155.165
Financial Result	-	-	-	-	-	(2.361)
Financial Revenue	-	-	-	-	-	18.021
Financial Expenses	-	-	-	-	-	(20.381)
Earnings Before Taxes (LAIR)	-	-	-	-	-	152.804
IRPJ / CSLL	-	-	-	-	-	(72.484)
Net profit	-	-	-	-	-	80.320

Table 12 - Management DRE per Table
Source: SPA

The Port Authority's final cash position was R\$ 608.0 million at the end of 2Q20, indicating a significant growth of 83.8% compared to the position verified at the end of 2Q19. The negative cash variation throughout 2Q20 is due to the outflow of R\$ 117.6 million in June/20, due to the extraordinary contribution to solve the supplementary pension plan (Portus).

Cash Flow (R\$ Thousand)	2Q20	2Q19	Var.%	1S20	1S19	Var.%
Initial Cash	643.637	273.097	135,7%	561.662	206.440	172,1%
Operating Cash Flow	(30.903)	60.977	-150,7%	53.109	132.310	-59,9%
Cash Flow from Investments	(4.736)	(3.426)	38,2%	(6.774)	(8.108)	-16,5%
Cash Flow from Financing	-	178	-100,0%	1	184	-99,5%
Final Cash	607.999	330.826	83,8%	607.999	330.826	83,8%
SIAFI cash	12.842	12.925	-0,6%	12.842	12.925	-0,6%

Table 13 - Cash Flow Source:
SPA - 2Q20 Intermediate Financial Statements



Global Expenditure Program (PDG)

PDG is the Federal Government's budget and control instrument. In the 2Q20 performance assessment, we observed an important growth on the revenue (+10.4%) and significant savings in current expenditures (-16.9%). The Taxes and Charges item showed a significant increase as a result of the fact that the profit earned in the period is higher than the one foreseen in the Initial Proposal. Financial income exceeded forecast due to a higher cash position.

At the same time, financial expenses were lower than expected due to the drop in the Selic rate incident on the correction of Federal Government credits for capital increase.

PDG (R\$ Thousand)	2Q20			1S20		
	Limit	Executed	Var.%	Limit	Executed	Var.%
Gross Revenue	271.508	299.782	10,4%	526.138	582.188	10,7%
Other Revenues	700	1.512	116,2%	1.399	2.369	69,3%
Current Expenditures	-207.903	-172.711	-16,9%	-413.562	-309.085	-25,3%
Taxes and Charges	-36.529	-74.292	103,4%	-70.708	-148.449	109,9%
Depreciation and Amortization	-11.436	-11.103	-2,9%	-22.871	-22.230	-2,8%
Provisions	-13.566	1.325	-109,8%	-27.018	-21.344	-21,0%
Financial Revenue	2.930	7.984	172,4%	6.131	17.253	181,4%
Financial Expenses	-19.556	-8.844	-54,8%	-38.762	-20.381	-47,4%
Treasury Contribution	0	0	-	0	1	-
Investments (Capital Expenditures)	-50.620	-387	-99,2%	-94.018	-726	-99,2%
Results	-64.470	43.266	-167,1%	-133.271	79.595	-159,7%

Table 14 - PDG
Source: SPA

Investment budget (Capital expenditures)

Regarding the investment budget, there was practically no execution during 2Q20. The low budget execution of the investments is due to the delay in the conclusion of the tenders, whose works should be developed throughout 2020, as well as in the publication of the public utility decree, to start expropriations on the Left Bank. Another key factor was the contract termination of the contractor that carried out the work on the Perimeter of the Right Bank – Section Macuco/Ponta da Praia, which is the Company's largest financial volume project. At the same time, all efforts are being made so that the most priority works start between 3Q20 and 4Q20.

Investment (R\$ thousand)	1Q20	2Q20	1520	% in Exec.	Limit of the year	Foreseen for the year
-Deployment Av. Perimetral ME	0	0	0	0,0%	85.993	43.272
-Deployment Av. Perimetral MD	0	0	0	0,0%	82.721	15.554
-Barnabé Island Berth Reinforcement	0	23	23	0,1%	23.433	8.474
-Procurement of Computer Equipment	29	0	29	0,2%	15.000	10.000
-Adequacy of Facilities	310	186	496	3,5%	14.000	4.500
-VTMIS System - Traffic Control	0	0	0	0,0%	12.402	2.000
-Cargo Monitoring	0	0	0	0,0%	9.836	-
-Redevelopment of the Channel 4 Basin	0	0	0	0,0%	9.167	833
-Alignment of the Pier	0	0	0	0,0%	7.266	-
-Solid Waste Management	0	0	0	0,0%	5.371	-
-Purchase of Movable Assets	0	178	178	3,6%	5.000	2.000
- Pier Reinforcement - Warehouses 12 to 2	0	0	0	0,0%	4.540	-
-Expansion Access Barnabé Island	0	0	0	0,0%	2.989	367
TOTAL	340	387	726	0,3%	277.719	87.000
TREASURY RESOURCES	0	0	0	0,0%	210.630	59.826
OWN RESOURCES	340	387	726	1,1%	67.089	27.174

Table 15 - Investments
Source: SPA

Auctions for new terminals

In May/20, Antaq published the bidding notices for the lease of two terminals in the Port of Santos, intended for the handling and storage of general cargo, especially cellulose.

The STS 14 and STS 14A will be auctioned on August 28th, at B3, in São Paulo, and will require a minimum investment of approximately R\$ 380 million. Whoever gives the highest amount of grant to explore the areas will win. Despite being contiguous, the facilities will be tendered separately. The lease will have a term of 25 years, and may be extended successively, up to a maximum limit of 70 years.

The areas are located in the Macuco district, on the right bank of the Port of Santos, and will have each, the capacity to handle approximately 2.5 million tons. The facilities are of the *brownfield* type (retendered) and will be mainly served by rail, a suitable mode for cellulose operations, in line with the best port practices in the world.



The area of STS 14 totals 44,550 m², will have a minimum static capacity for 121 thousand tons and will be able to handle 2.45 million tons, with a minimum investment of R\$ 186.9 million. The STS 14A totals 45.177m², will have a minimum static capacity for 121 thousand tons and with an estimated investment of R\$ 193 million for the 25-year lease, will have the potential to handle 2.5 million tons.

In both cases, the minimum investments involve warehouse construction works, procurement of overhead crane sets with coverage for the railway reception area and equipment for loading and transport, in addition to the removal of equipment present in the areas.

Destatization Program

During 2Q20, the Ministry of Infrastructure (Minfra) announced the signing of a contract with the National Bank for Economic and Social Development (BNDES), for the development entity to carry out the studies for the destatization of the SPA. The technical consortium that will be responsible for supporting the BNDES in the execution of the destatization is currently in the final contracting phase.

The objective is that the Ministry of Infrastructure, BNDES and the contracted consortium study together with the SPA management team to find the best model to ensure that the private sector participates in this management, ensuring an increase of efficiency in the largest port complex in Latin America and enabling the necessary investments to be made to modernize and expand the logistics capacity.

SUBSEQUENT EVENTS

Terminals for liquid bulks should be auctioned later this year

The federal government's Investment Partnerships Program (PPI) anticipated the auction for the areas STS 08 and STS 8A, in the Port of Santos. Destined for the storage and distribution of liquid bulks, especially fuel, the areas should be put out to tender later this year, when compared to a previous forecast that it would take place in 2021. Both areas involve investments of about R\$ 1.4 billion which will be made by future lessees and represent the biggest tendering of ports of the Brazilian history.

The area called STS 08 has 137.319m² and is destined to the storage and distribution of liquid bulks, especially fuels. The duration of the contract will be 25 years and the expected investments total R\$ 209.6 million. The future lessees of the terminal will pay to the port authority for the use of the area the monthly value of R\$ 1.5 million, in addition to R\$ 9.35 per ton handled.

The area called STS 08A, with 305.688m², is destined to the handling and storage of gaseous and liquid bulks. Investments to be made in the



terminal total R\$ 1.196 billion throughout 25 years of contract. For the use of the area, the future lessees must pay the monthly fixed value of R\$ 3.2 million and R\$ 7.13 per ton handled. With the tendering process, the Port of Santos will have two more berths for the handling of mineral liquid bulk in the Alamoia region.

New PDZ

Minfra approved the new PDZ of the Port of Santos at the end of July 2020, which will allow for the modernization of the Port of Santos by strategically planning the occupation of public areas for the next 20 years. The realization of the plan will raise the capacity of the Santos complex to approximately 50% until 2040, reaching 240.6 million tons.

The instrument was prepared throughout last year by SPA, from the operating effectiveness guidelines and port-city integration, aligned to the best practices of the world. The new PDZ updates the 2006 version, which was no longer able to handle the efficient flow of cargo identified in the Master Plan, Minfra's macro planning instrument published in April 2019, and which triggered the schedule for updating port planning.

The new PDZ projects the Port of Santos into the future, providing a leap in efficiency, economies of scale and productivity, in addition to representing an important advance for the entire national logistics chain. In terms of values handled, over the 1S20, the Port of Santos was responsible for the outflow of 30.4% of all national exports and 26.5% of all imports.

With regard to operational efficiency, the new PDZ provides for the movement of 100% of the cargo in the region of influence of the Port, the consolidation of areas for the clustering of cargo and the increase in the share of rail transport. In terms of integration with the city, the plan covers solutions for interferences of road and rail accesses and the allocation of the Valongo pier to the movement of passengers on cruise ships.

Facilities destined for containers will have one of the highest capacity growths among all cargoes: increase of 64%, from 5.4 million TEU (standard 20-foot container) to 8.7 million TEU, with a new dedicated terminal in the Saboó region. However, there will be an increase of supply for all types of cargo until 2040. Here are the highlights:

- **Vegetable solid bulk:** 37% increase, to 95.3 million tons
- **Liquid bulk:** 40% expansion, to 22.4 million tons
- **Unloading mineral bulk:** 43% increase, to 17.2 million tons
- **Cellulose:** 49% growth, to 10.5 million tons



- Two **mooring berths** for direct unloading, between Alamoia and Saboó Saboó

Complying with the Federal Government's guidelines to increase the railroad's participation in the transport matrix, the expected movement for the modal in Santos should grow 91%, to 86 million tons, raising the portion of rails in the Port from the current 33% to 40% over the planning horizon.

The new plan will be immediately implemented, with changes to the type of cargo carried out as the current contracts expire. There will be new leases, expansion of areas, in addition to the expansion of the railroad modal - cleaner and more efficient. Adding in all, the estimate is that R\$ 9.7 billion will be necessary over the next five to ten years divided into investments in terminals with current contracts (R\$ 2.5 billion), investments planned in 8 new leases to be carried out as of 2021 (R\$ 5.2 billion), and road and rail access works (R\$ 2 billion).

The estimation among works and new positions at the terminals, is the creation of 60.4 thousand jobs, equivalent to 21% of the population occupied in the three cities surrounding the Port - Santos, Guarujá and Cubatão. Only with regard to works, SPA projects the creation of 58 thousand job positions in the next 5 years, 19.3 thousand direct, 9 thousand indirect and 29.7 thousand income-effect. In addition to this, the expansion of capacity and handling will result, in at least 2.4 new direct jobs at the terminals, an increase of 15% on the current base, from 16.1 thousand workers to 18.5 thousand - including in the sum the workers linked to port terminals and freelancers allocated by Ogmo.

SPA rises in port environmental performance ranking

SPA advanced a position in Antaq's IDA (Environmental Performance Index) ranking, regarding the year of 2019, as per announcement made in Aug/2020, thanks to the focus of the current administration with regard to the acquisition of more sustainable solutions and to several strategic actions to improve the environmental performance that have been developed, in addition to the effort of the entire technical team involved. Thus, the Santos port complex went from fifth to fourth place, among the 31 ports participating in the ranking, the best position and score ever achieved since the creation of the ranking.

ANNEXES

PDG (R\$ Thousand)	2Q20			1S20			Year Total		
	Limit	Realized	% Exec	Limit	Realized	% Exec	Limit(*)	Foreseen	% Exec
Resources									
Revenues	275.138	309.278	112,4	533.668	601.810	112,8	1.078.335	1.201.274	111,4
Tax	185.092	194.173	104,9	349.771	370.884	106,0	716.479	742.651	103,7
Equity	86.416	105.609	122,2	176.367	211.304	119,8	347.255	418.945	120,6
Financial	2.930	7.984	272,4	6.131	17.253	281,4	11.803	35.909	304,2
Other	700	1.512	216,2	1.399	2.369	169,3	2.798	3.769	134,7
Treasury Resources	0	0	-	0	1	-	0	238.568	-
Total Resources	275.138	309.278	112,4	533.668	601.811	112,8	1.078.335	1.439.842	133,5
Expenditures									
Capital Expenditures	50.620	387	0,8	94.018	726	0,8	277.719	105.800	38,1
Treasury Resources	33.920	0	0,0	60.587	0	0,0	210.630	59.826	28,4
Own resources	16.699	387	2,3	33.431	726	2,2	67.089	27.174	40,5
Dividends	0	0	-	0	0	-	0	18.800	-
Current Expenditures	288.989	265.625	91,9	572.921	521.489	91,0	1.151.583	1.127.105	97,9
Personnel	97.935	131.968	134,8	193.787	237.624	122,6	405.448	465.757	114,9
Salaries, Expenses and	93.133	83.318	89,5	184.221	166.980	90,6	386.003	317.720	82,3
Portus	4.801	20.560	428,2	9.566	40.491	423,3	19.445	84.124	432,6
VSIP (PIDV)	0	28.091	-	0	30.153	-	0	63.913	-
Materials	609	338	55,4	1.218	527	43,2	2.436	1.547	63,5
Third-Party Services	97.449	21.931	22,5	194.968	45.947	23,6	392.578	266.440	67,9
Taxes	36.529	74.292	203,4	70.708	148.449	209,9	143.081	220.576	154,2
Financial Expenses	19.556	8.844	45,2	38.762	20.381	52,6	60.699	32.784	54,0
Deprec. / Amortization	11.436	11.103	97,1	22.871	22.230	97,2	45.742	44.428	97,1
Provisions	13.566	-1.325	-9,8	27.018	21.344	79,0	54.496	30.534	56,0
Other current exp.	11.910	18.475	155,1	23.589	24.987	105,9	47.103	65.039	138,1
Total Expenditures	339.609	266.012	78,3	666.939	522.216	78,3	1.429.302	1.232.904	86,3
Results	-64.470	43.266	67,1	-133.271	79.595	59,7	-350.966	206.938	59,0

(*) Limit: Decree 10.1698 12/10/19.

Table 16 - Monitoring of Budget execution

Source: SPA

ANNEXES

Cash Flow (R\$ Thousand)	1520	1519	Var. %
INITIAL BALANCE	561.669	206.550	171,9%
INFLOW	597.593	560.799	6,6%
Collection	569.296	533.247	6,8%
Other	28.298	27.552	2,7%
OUTFLOW	550.988	436.176	26,3%
Investments - Own Resources	6.774	7.173	-5,6%
Investments - Treasury Advance	-	3.219	-100,0%
Personnel	163.065	163.182	-0,1%
Portus	127.035	8.521	1390,8%
VSIP (PIDV)	30.153	-	-
Third-Party Services	51.207	58.175	-12,0%
Utilities and taxes	114.263	108.537	5,3%
Liabilities	27.787	50.534	-45,0%
Other outflows	30.704	36.835	-16,6%
NET MOVEMENT FOR THE PERIOD	46.605	124.623	-62,6%
FINAL BALANCE	608.273	331.173	83,7%
TREASURY FOR INVESTMENT			
INITIAL BALANCE	12.567	12.635	-0,5%
INFLOW	1	183	-99,3%
OUTFLOW	1	251	-99,5%
NET MOVEMENT FOR THE PERIOD	-	(68)	100,0%
FINAL BALANCE	12.567	12.567	0,0%
TOTAL			
INITIAL BALANCE	574.235	219.185	162,0%
INFLOW	597.594	560.982	6,5%
OUTFLOW	550.990	436.427	26,3%
NET MOVEMENT FOR THE PERIOD	46.605	124.555	-62,6%
FINAL BALANCE	620.840	343.740	80,6%

Table 18 - Annex - Cash Flow
Source: SPA

ANNEXES

ASSET (R\$ thousand)				LIABILITY AND NET EQUITY - PL (R\$ Thou)			
	06/30/20	03/31/20	06/30/19		06/30/20	03/31/20	06/30/19
Current	684.538	720.250	449.819	Current	553.793	523.901	443.206
Cash and cash equivalents.....	607.999	643.637	330.826	Salaries, provision and social charges.....	50.727	55.054	66.620
Linked to the Application in Infrastructure	12.842	12.764	12.925	Suppliers and Service Providers.....	6.601	6.781	7.948
Accounts receivable from clients, net.....	51.137	49.588	47.073	Taxes and contributions.....	24.513	28.909	21.396
Inventories	611	415	538	Pension Plan - Monthly contrib.....	3.025	1.794	1.779
Tax Credits.....	6.196	6.145	49.675	Pension Plan - commitment term.....	31.668	-	-
Anticipated Expenses.....	-	-	91	Works carried out by lessees.....	18.900	18.467	17.663
Other credits.....	5.753	7.701	8.691	Labor, civil and tax provision.....	369.487	372.429	303.336
				Provision termination inc. voluntary plan - P	18.179	16.386	-
				Labor, civil and tax proc. Parc.....	-	-	6.461
				Other obligations	30.633	24.081	18.003
Non-current	2.337.518	2.366.555	2.422.176	Non-current	2.247.156	2.474.307	1.415.590
Long Term Realizable	666.933	684.951	706.936	Labor, civil and tax provision.....	120.089	120.265	124.399
Accounts receivable from clients, net.....	23.911	36.012	32.231	Deferred revenue	299.124	305.552	324.832
Related parties.....	6.882	6.955	7.065	Works carried out by lessees.....	97.221	99.522	108.411
Escrow deposit.....	162.396	156.765	149.330	Pension Plan - actuarial deficit provision....	430.276	#####	-
Assets destined for alienation	243	244	342	Pension Plan - commitment term.....	443.348	-	-
Income tax and social contribution deferr	473.121	484.644	491.855	Federal Government credits for capital incre	857.038	850.918	816.100
Other credits.....	380	331	26.113	Other obligations	-	-	41.848
				Net Equity	221.107	88.597	1.013.199
Fixed	1.665.382	1.675.700	1.706.679	Capital stock	1.414.100	1.414.100	1.414.100
Intangible	5.203	5.904	8.561	Losses accrued.....	(1.178.889)	(1.222.542)	(400.901)
				Other comprehensive results.....	(14.104)	(102.961)	-
TOTAL ASSET	3.022.056	3.086.805	2.871.995	TOTAL LIABILITIES AND NET EQUIT:	3.022.056	3.086.805	2.871.995

Table 19 - Annex: Balance sheet
Source: SPA

For more information, see the Intermediate Financial Statements for the 2nd quarter of 2020, with the respective explanatory notes, at the website: www.portodesantos.com.br.